

Global Access Program Expansion FAQ Document May 2020

Roche expands the Global Access Program beyond HIV to also include diagnostic tests for Tuberculosis, Hepatitis, and Human Papillomavirus

Frequently Asked Questions

Why was the program expanded?

The goal of the Global Access Program is to make access to diagnostics a reality for all patients. The focus so far has been on HIV patients in resource limited settings. In addition to HIV, there is a significant disease burden and co-infection with diseases such as hepatitis, Tuberculosis and Cervical Cancer in these populations.

The expansion of the Global Access Program supports scale-up programs as set out by WHO elimination goals in these other diseases.

What additional products are being included?

COBAS® AmpliPrep/COBAS® TaqMan HCV

COBAS® AmpliPrep/COBAS® TaqMan HBV

cobas® HCV for use on the cobas® 4800 System

cobas* HBV for use on the cobas* 4800 System

cobas® HPV for use on the cobas® 4800 System

cobas® HCV for use on the cobas® 6800/8800 System

cobas HBV for use on the cobas 6800/8800 System

cobas* HPV for use on the cobas* 6800/8800 System

cobas® MTB for use on the cobas® 6800/8800 System

cobas® MTB-RIF/INH for use on the cobas® 6800/8800 System

What is the special pricing?

The pricing for the additional tests varies depending on the analyte.

The price does not include any surcharges which can vary at the country level including distributor mark-up, taxes, local logistics and in country freight costs that may apply. In



addition, the customer would need to purchase (or pay through reagent rental or a lease agreement) Roche instrument systems and/or the required service and maintenance contract. For specific details on pricing please contact your local Roche organization

Does the price for MTB include RIF/INH?

Yes, please follow up with your local Roche organization for more details

Is this a price per test or price per patient?

The price is inclusive of the Roche supplied controls but does not include any repeat testing that may be required if a run or sample should fail.

Can the tests be run on the same instrument?

Yes Roche platforms are polyvalent and multiple tests can be run on the same instrument.

What is not included in the price?

The global access price is CPT and does not include non-proprietary consumables and reagents (i.e., gloves, pipettes, lab coats, PBS) used in the testing lab; sample collection materials, including Dried Blood Spots (DBS) kits, **cobas*** Plasma Separation Card and EDTA tubes; instrument leasing costs, service and maintenance for the platforms; or service and maintenance of third-party laboratory equipment plus other logistic related surcharges. In countries where Roche operates via a distributor, an additional mark-up may apply. The global access price for **HPV** excludes the collection device (brush + media in vial). All other proprietary reagents and consumables are included.

What additional costs should a country expect to incur?

As mentioned above, the price does not include any surcharges which can vary at the country level including distributor mark-up, taxes freight costs and local logistics costs that may apply. In addition, the customer would need to purchase (or pay through reagent rental or a lease agreement) Roche systems and/or the required service and maintenance contract.

Is there special pricing for the Roche instruments?

Yes please contact your local Roche organization for details

Which customers are affected?

The access pricing is only available to qualifying Government and NGO organizations in eligible countries. Private sector customers are not eligible. The list of countries and organizations are available on the Global Access Program website. https://diagnostics.roche.com/global/en/article-listing/global-access-program.html

Does this affect current contracts?

The Global Access Program goal is to enable greater access to testing in countries where access has been limited. This pricing is not intended for current contracts, the pricing is intended to enable scale up of future diagnostic testing.



Does this pricing include instruments and servicing?

No, the agreed pricing is for the test and consumables, instruments and servicing are excluded.

How does this affect reagent rental agreements?

The price is for reagents and consumables only and so the instrument portion would need to be added.

Where can I find more information on the Roche Global Access Program

More information can be found at https://diagnostics.roche.com/global/en/article-listing/global-access-program.html